

# **New Payment and Delivery Models**

*NCIOM 2013 Annual Meeting*

*Guiding North Carolina into a New Era of Health Care*

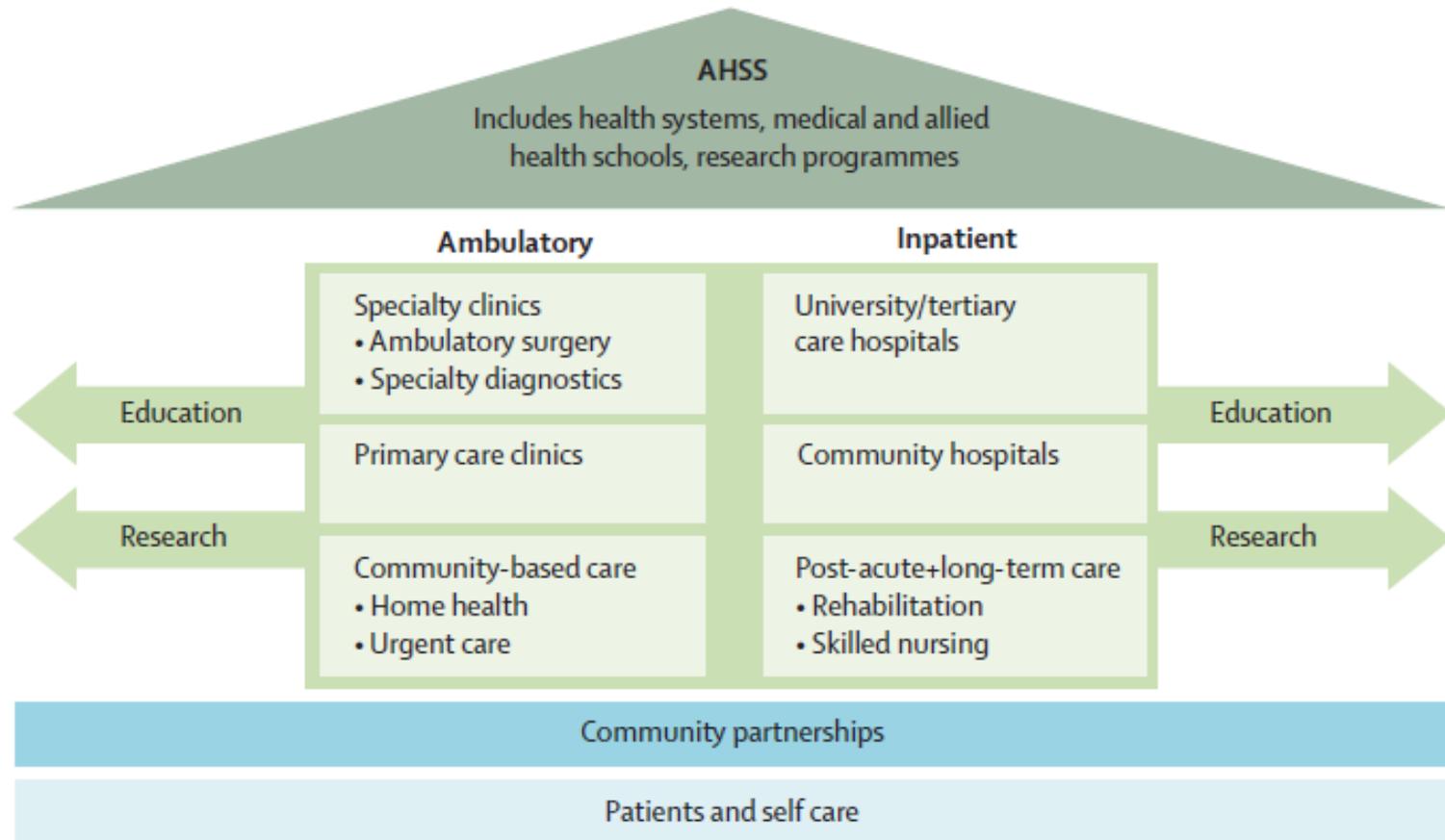
September 9, 2013

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Duke Medicine

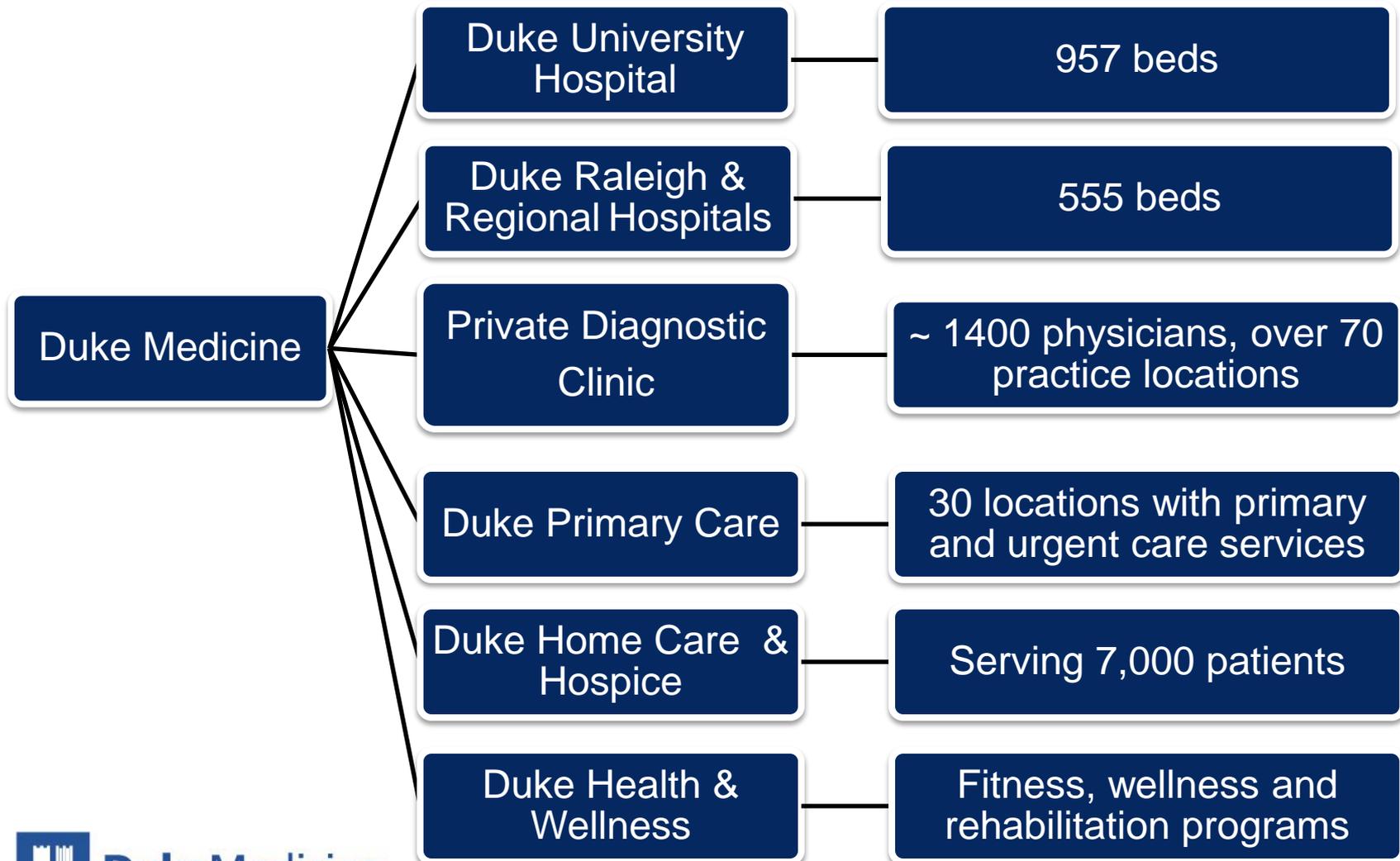
# Duke Medicine Viewpoint

## *Vertical Integration of Care Delivery*



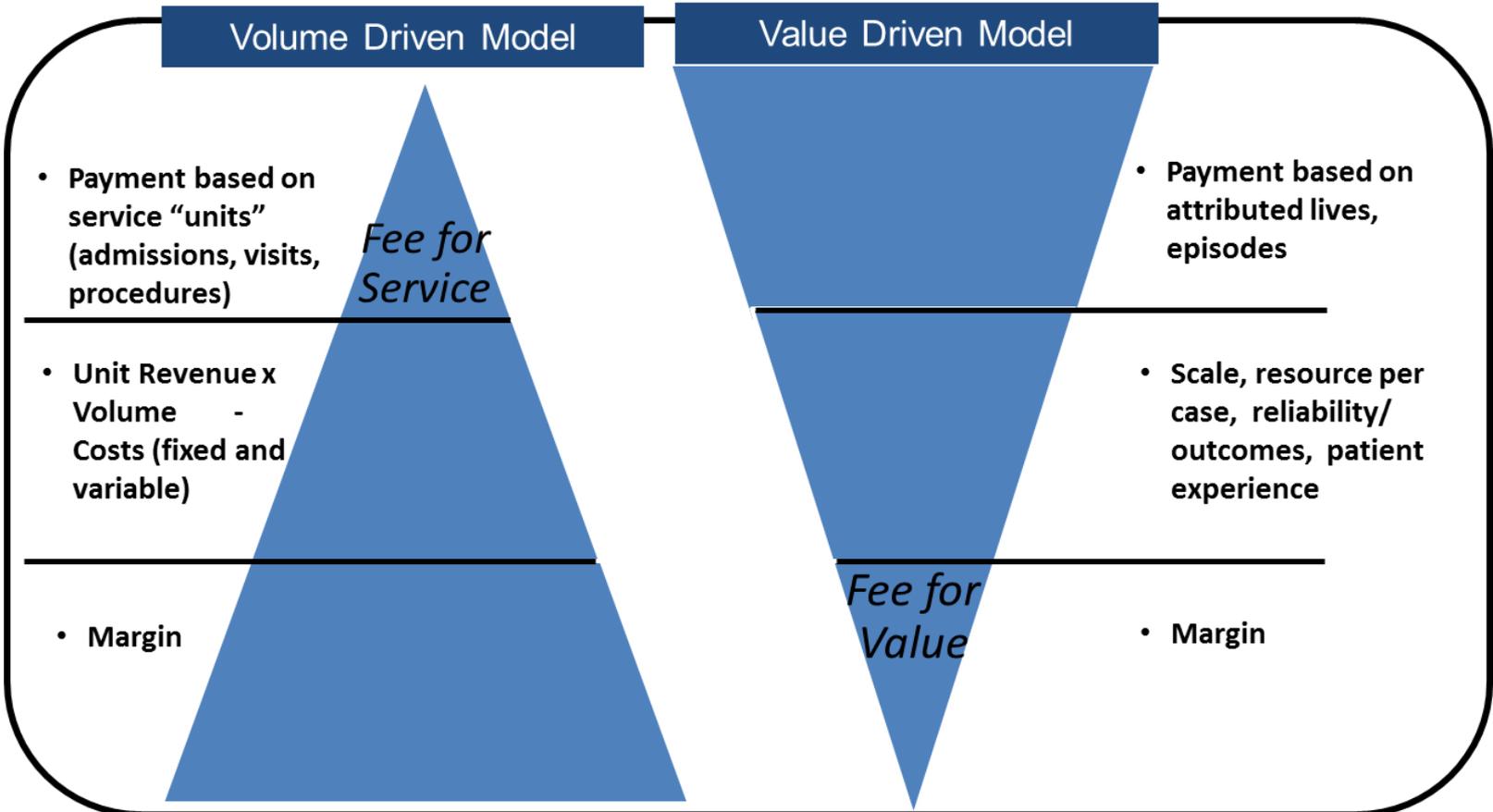
# Clinical Enterprise at Duke Medicine

*"To Transform and Health Locally and Globally"*



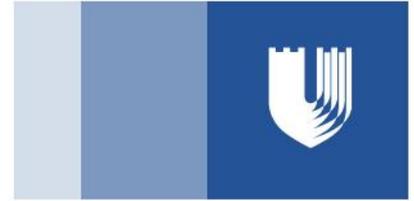
# Delivery of Health Care is at an Inflection Point

*Real and sustained improvement will require significant changes to the delivery system based on planning, coordination, and integration*



# Preparing for a New Paradigm in HealthCare

*Moving from volume to value*



- New Models of Care
- New Models of Payment

# New Models of Care

*Get care delivery right first...*



- Carepaths
- Care Bundles
- Same Day Access Initiatives
- Patient Centered Medical Home (PCMH)
- Convenience Care

# New Models of Payment

*...then build the financial model*



- Bundled Payments
- Narrow Network Products
- Medicare Advantage
- Medicare Shared Savings Program

# Conclusion?

*Interdependencies make predicting the future a challenge*

