



Challenge: What is a billing company?

Trying to define a billing company can be ambiguous.



Are these considered billing companies?

- Hospital owned clinic
- MSO (Management Services Organization)
- Billers working out of their home
- Clearinghouse companies
- Companies that do coding for the practice
- Collection agency
- Companies that enter charges and/or submit claims



Billing company staffing can range from one staff member to many

- Will there be a charge for registration?
- How will this affect the company financially?



Challenge: What about different states?

- How will you handle the companies that operate in numerous States?
 - What jurisdiction will you have and how will you impose penalties for other states?



What are the goals of registration?

- Know the company?
- Know the owner(s)?
- Know the clients?
- Generate state revenue?
- Regulate relationships?
- Targeted education opportunities?



Code of Ethics

All billing companies should strive to adhere to a standard code of ethics and professionalism, such as the code of ethics set forth by Healthcare Billing and Management Association (HBMA).

QUESTIONS?

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